

Seating systems in the UK



schuchmann®

Therapy equipment for
disabled children and teens.





UK Marketplace.

Therapy Chairs.

Moulded Seating.

The Future.



UK Marketplace.



UK Marketplace

Overview

Most products are centrally funded by NHS or local government.

Decision Makers

Therapists hold prescriptive power however purchasers apply pressure.

Routes to Market

Direct to end user for home and schools. Wheelchairs are separate provision.

Challenges

Labor intensive, every area operates differently, reliant on local relationships.



Therapy Chairs.



Therapy Chairs.

- Prescribed by specialist community pediatric OT or PT.
- GMFCs 2-5.
- Emphasis on recyclability.
- Assessment in end user environment.
- Therapeutical benefits often overlooked.
- Passive support prioritised.



Moulded Seating.



Moulded Seating



- Specialist suppliers
 - Consolor
 - SOS
 - Blatchford
- Carved foam or vacuum
- GMFCS 5 – complex postural needs
- Often prescribed through different therapist.
- Wheelchair base

The Future.



The future

- Hybrid/crossover seating
- Tender opportunities
- Clinical training by private companies





Many thanks
Vielen dank
Merci beaucomp
Mange Takk
Tack så mycket